



**CEREBRAL PALSY RESEARCH FOUNDATION OF KANSAS, INC.**

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*The Cerebral Palsy Research Foundation of Kansas, Inc. is a Section 501(c)(3) nonprofit. No goods or services of any value are provided in exchange for donations.*

## BENEFITS OF COMPETITIVE EMPLOYMENT

The Cerebral Palsy Research Foundation of Kansas has founded two non-profit support organizations: Center Industries Corporation (CIC) in 1975 and Business Technology Career Opportunities (BTCO) in 2001. Although the two entities vary widely (CIC is a product manufacturer and BTCO provides document conversion and related services), both have a primary mission of providing competitive and integrated employment for people with disabilities.

CIC has 260 employees with 91 having disabilities.

BTCO has 48 employees with 27 having disabilities.

Of those full-time employees with disabilities it is estimated that nearly 40% (47 of 118) would be eligible for full Federal and State disability subsidies if they were not working. As a result of the employment opportunities offered by CIC and BTCO, the social rate of return to the taxpayer adds up quickly. Here's how:

\$66,500/yr per disabled employee is the average federal and state subsidy savings (includes health insurance, PD waiver costs, SSDI cash assistance, HUD housing and food stamps payments), therefore...

\$3,125,500/yr is the federal and state subsidy savings (47 CIC/BTCO employees x \$66,500); of this amount the estimated Kansas state Medicaid match savings (average PD waiver cost \$44,142 x 47 employees at 40% match) is \$829,869.

Adding tax revenue of \$256,261 (a person earning \$11/hr generates \$5,452.37/yr in tax revenue x 47 CIC/BTCO employees)

Total Social Rate of Return:

\$3,125,500      Benefits Subsidy Savings

+ 256,261      Taxes Generated

**\$3,381,76**      Annual savings to the tax payer.

**EVERY STATE CONTRACT THAT IS AWARDED TO CIC OR BTCO ASSISTS IN THE EMPLOYMENT OF PEOPLE WITH DISABILITIES; PROMOTES INDEPENDENCE AND RESULTS IN SIGNIFICANT SAVINGS TO THE KANSAS TAXPAYER.**