Session of 2024

HOUSE BILL No. 2598

By Committee on Commerce, Labor and Economic Development Requested by Mark Tomb on behalf of Kansas Association of Realtors

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AN ACT concerning real estate; relating to brokers and salespersons and real estate transactions; authorizing the Kansas real estate commission to issue cease and desist orders; prohibiting dealing in assignable contracts for the purchase or sale of or options on real estate or improvements thereon for certain residential housing; providing that certain violations thereof are subject to penalties and remedies under the Kansas consumer protection act; amending K.S.A. 58-3065 and K.S.A. 2023 Supp. 58-3062 and repealing the existing sections.

Be it enacted by the Legislature of the State of Kansas:

Section 1. K.S.A. 2023 Supp. 58-3062 is hereby amended to read as follows: 58-3062. (a) No licensee, whether acting as an agent, transaction broker or a principal, shall:

- (1) Fail to account for and remit any money which comes into the licensee's possession and which belongs to others.
- (2) Misappropriate moneys required to be deposited in a trust account pursuant to K.S.A. 58-3061, and amendments thereto, convert such moneys to the licensee's personal use or commingle the money or other property of the licensee's principals with the licensee's own money or property, except that nothing herein shall prohibit a broker from having funds in an amount not to exceed \$100 in the broker's trust account to pay expenses for the use and maintenance of such account.
 - (3) Accept, give or charge any rebate or undisclosed commission.
- (4) Pay a referral fee to a person who is properly licensed as a broker or salesperson in Kansas or another jurisdiction or who holds a corporate real estate license in another jurisdiction if the licensee knows that the payment of the referral fee will result in the payment of a rebate by the Kansas or out-of-state licensee.
- (5) Represent or attempt to represent a broker without the broker's express knowledge and consent.
- (6) Guarantee or authorize any person to guarantee future profits that may result from the resale of real property.
- (7) Place a sign on any property offering it for sale or lease without the written consent of the owner or the owner's authorized agent.
 - (8) Offer real estate for sale or lease without the knowledge and

PROPOSED AMENDMENT 2/13/2024 COMMITTEE ON COMMERCE, LABOR AND ECONOMIC DEVELOPMENT

Removing language prohibiting dealing in assignable contracts

Prepared by Office of Revisor of Statutes

Conforming changes will be made to Title and to section 3, the repealing section of bill, to remove references to Section 1.

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(g) A branch broker shall not be employed by or associated with more than one supervising broker at any one time unless each supervising broker who employs or associates with the branch broker consents to such multiple employment or association. Such consent shall be on a form provided by the commission and shall not be effective until a signed copy of the completed form has been filed with the commission.

- (h) (1) No person, association, corporation, limited liability company, limited liability partnership, partnership, professional corporation or trust shall buy, sell, offer to buy or sell, market for sale, exchange or otherwise deal in assignable contracts for the purchase or sale of or options on real estate or improvements thereon for single family residential housing and multifamily residential housing of four units or less.
- (2) Any violation of paragraph (1) constitutes a deceptive act or practice under the Kansas consumer protection act pursuant to K.S.A. 2023 Supp. 50-626, and amendments thereto, and shall be subject to a civil penalty as provided in K.S.A. 50-636(a), and amendments thereto, and any other remedy or penalty as provided by the Kansas consumer protection act. Each unlawful transaction shall constitute a separate violation.
- (i) Nothing in this section shall be construed to grant any person a private right of action for damages, except a violation of subsection (h), or to eliminate any right of action pursuant to other statutes or common law.
- Sec. 2. K.S.A. 58-3065 is hereby amended to read as follows: 58-3065. (a) Willful violation of any provision of this act or the brokerage relationships in real estate transactions act is a misdemeanor punishable by imprisonment for not more than 12 months or a fine of not less than \$100 or more than \$1,000, or both, for the first offense and imprisonment for not more than 12 months or a fine of not less than \$1,000 or more than \$10,000, or both, for a second or subsequent offense.
- (b) Nothing in this act or the brokerage relationships in real estate transactions act shall be construed as requiring the commission or the director to report minor violations of the acts for criminal prosecution whenever the commission or the director believes that the public interest will be adequately served by other administrative action.
- (c) If the commission determines that a person has practiced without a valid broker's or salesperson's license issued by the commission, in addition to any other penalties imposed by law, the commission, in accordance with the Kansas administrative procedure act, may issue a cease and desist order against such unlicensed person or associated association, corporation, limited liability company, limited liability partnership, partnership, professional corporation or trust.
 - Sec. 3. K.S.A. 58-3065 and K.S.A. 2023 Supp. 58-3062 are hereby

NOTE: Because the new text that is removed is the only amendment to this section, the section in its entirety will show as stricken from the bill.