

Ownership of Kansas Agricultural Land

Robin Reid

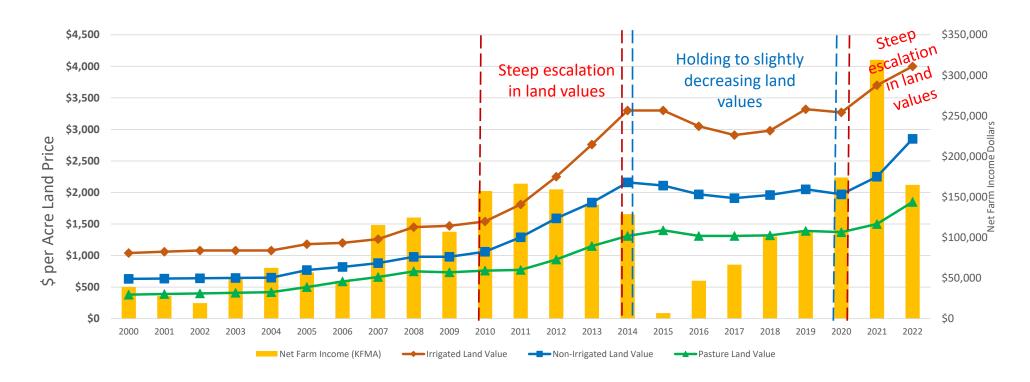
Extension Farm Economist

Kansas State University Ag. Economics

What is going on in the Ag. Land market?

- Farm Income remains historically strong
 - Although the future profitability is less certain
- Interest Rates Increasing
- Inflation
- Non-Ag. investment

Net Farm Income vs. Land Values



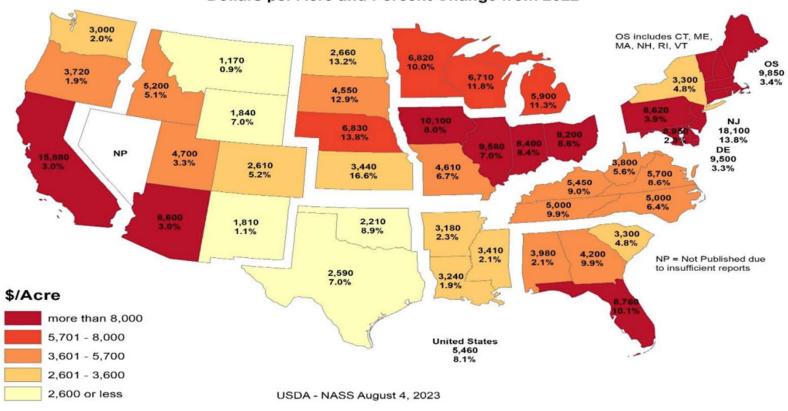
Annual growth in Kansas Land Values

		Percent		Value per	Percent		Value per	Percent
Year	Value per Acre	Change	Year	Acre	Change	Year	Acre	Change
1970	159	-1.9%	1990	450	4.9%	2010	1,060	5.0%
1971	162	1.9%	1991	449	-0.2%	2011	1,240	17.0%
1972	174	7.4%	1992	460	2.4%	2012	1,510	21.8%
1973	199	14.4%	1993	463	0.7%	2013	1,750	15.9%
1974	253	27.1%	1994	503	8.6%	2014	2,060	17.7%
	_							
1975	296	17.0%	1995	535	6.4%	2015	2,050	-0.5%
1976	342	15.5%	1996	553	3.4%	2016	1,910	-6.8%
1977	398	16.4%	1997	565	2.2%	2017	1,890	-1.0%
1978	418	5.0%	1998	577	2.1%	2018	1,850	-2.1%
1979	501	19.9%	1999	600	4.0%	2019	1,960	5.9%
	_							
1980	587	17.2%	2000	625	4.2%	2020	1,900	-3.1%
1981	619	5.5%	2001	645	3.2%	2021	2,100	10.5%
1982	628	1.5%	2002	665	3.1%	2022	2,630	25.2%
1983	601	-4.3%	2003	685	3.0%	2023	3,060	16.3%
1984	597	-0.7%	2004	700	2.2%			
1985	488	-18.3%	2005	810	15.7%			
1986	415	-15.0%	2006	870	7.4%			
1987	373	-10.1%	2007	980	12.6%			
1988	413	10.7%	2008	1,020	4.1%			
1989	429	3.9%	2009	1,010	-1.0%			



2023 Cropland Value by State

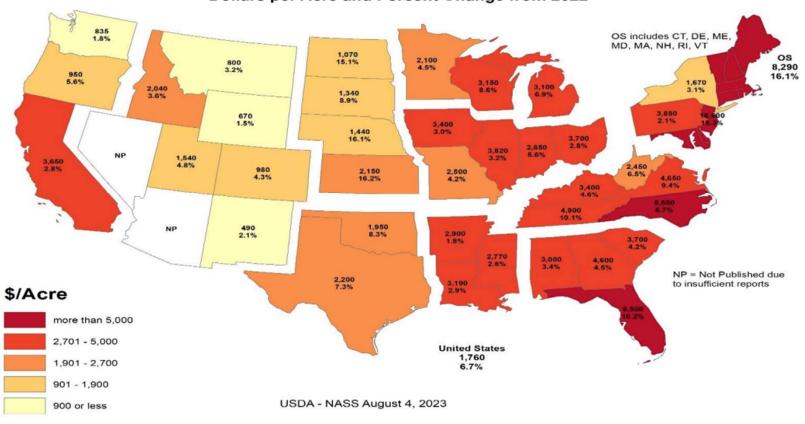
Dollars per Acre and Percent Change from 2022



Agricultural Economics

2023 Pasture Value by State

Dollars per Acre and Percent Change from 2022



Who owns Kansas Farmland?

KS Landowner database (2015)

- Only ag. parcels over 40 acres
 - Represents 95% of all ag. land acres in Kansas (47 mil. of 49 mil. Acres)
- Comparing county that parcel is located in to city, state, zip code of landowner

Results (2015)

Landowner Live in KS?	Total Ag. Acres	% Total Ag. Acres
Yes	39,716,276	84.5%
No	7,271,222	15.5%

Landowner Live in the County?	Total Ag. Acres	% Total Ag. Acres
Yes	25,594,538	54.5%
No	21,392,958	45.5%

Results (2015)-Landowner State

Landowner State	Ag. Acres	% of Total Ag. Acres
Kansas	39,716,276	84.5%
Texas	1,210,813	2.6%
Colorado	986,838	2.1%
Oklahoma	882,882	1.9%
Nebraska	675,969	1.4%
Missouri	670,237	1.4%
California	448,230	1.0%
Arizona	241,162	0.5%
Illinois	167,452	0.4%
Florida	154,402	0.3%
Washington	127,305	0.3%
New Mexico	119,989	0.3%



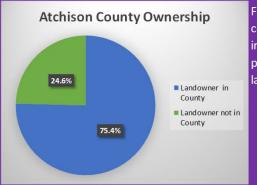
Acres owned by Texas Landowners

Cheyenn 5,668		vlins 389	Decatur 6,674	Norton 10,904	Phillips 5,269	Smith 5,966	Jewell 10,715	Republic 8,990	Washin 4,78	The second second	rshall 602	Nemal	3,8	63 1,4	593
Sherma 19,378		omas ,495	Sheridan 7,867	Graham 11,489	Rooks 9,040	Osborne 5,384	Mitchell 2,699	Cloud 7,651	Clay 4,099	Riley Pot	ttawat	omie 2	ackson 2,217	Atchison 3,407	3
Wallace			Gove	Trego	Ellis	Russell	Lincoln 3,890	Ottawa 8,468	Dickinso	1,632 Geary 2,727	Waba	-3	Shawnee 3,361	Douglas	608yandot 254 Johnson
23,111	33,1	52	8,775	11,324	6,136	13,346	Ellsworth 7,845	Saline 3,958	4,161	Morr 13,22	is		Osage	2,128	758
Greeley 21,403	Wichita 15,180	Scott 13,500	Lane 14,019	Ness 9,662	Rush 9,256	Barton 6,233	-	McPherson	Mario		- I	Lyon 0,258	3,694	Franklin 3,303	Miami 281
Hamilton	Kearny	Finney		Hodgeman 11,244	Pawnee 11,259	Stafford	10,554	4,005 Harv	12,19	, cna	se	- A Control of	Coffey 9,373	Andersor 3,708	Linn 4,697
24,981	12,154	12,474	Gray		Edwards 10,533	8,731	Reno 11,239	3,3: Sedgw		Butler	Green 58,8		Voodsor 17,041	Allen 3,566	Bourbon 7,030
Stanton 5,449	Grant 18,268	Haskel 12,179		Ford 15,224	Kiowa 10,260	Pratt 12,874	Kingman 7,399	7.00		61,123	El	k	Wilson 10,747	Neosho 3,962	Crawford 2,585
Morton 32,773	Stevens 18,132	Seware 13,847	35 788	Clark 37,165	Comanche 23,832	Barber 19,852	Harper 11,238	21 23		Cowley 34,150	22,2 Chauta 15,3	auqua	ntgome 4,064	r y abette 4,468	

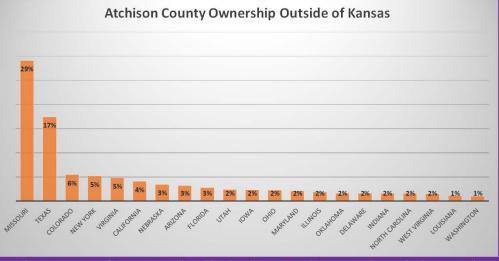
Percentage of Landowners that Live in KS

10	Cheyenne 72%	20000	wlins 4%	Decatur 80%	Norton 86%	Phillips 85%	Smith 85%	Jewell 78%	Republic 78%	Washing 89%		rshall 8%	Nema 949	0.7		phan 96
	Sherman 72%	0	omas 33%	Sheridan 88%	Graham 85%	Rooks 86%	Osborne 92%	Mitchell 89%	Cloud 89%	Clay 91%	Riley 91%	ottawat 93%	omie	Jackson 96%	Atchison 92% Jefferson	
	Wallace 71%	Log 79		Gove	Trego 86%	Ellis 92%	Russell 88%	Lincoln 87%	Ottawa 88%	Dickinson	Geary 93%		aunsee	Shawnee	Douglas	929₩yandor 88%
G	Freeley	Wichita	Scott	89% Lane	Ness	Rush 84%	Barton	Ellsworth 90%	Saline 91%	91%	Morr 90%	5	Lyon	Osage 94%	92% Franklin 93%	Miami 90%
	74%	80%	81%	84%	86% Hodgeman	Pawnee 87%	89%	Rice 83%	McPherson 92%	Marior 92%	Cha 72	se	92%	Coffey 90%	Anderson 92%	Linn 88%
Н	amilton 74%	Kearny 83%	Finney 82%	Gray	89% Ford	Edwards 86%	Stafford 85%	Reno 88%	Harv 93 ^o Sedgw	96	Butler 85%		wood	Woodsor 85%	Allen 91%	Bourbon 84%
5	Stanton 83%	Grant 75%	Haskell 79%	85%	87%	Kiowa 80%	Pratt 86%	Kingman 88%	0104			-	lk 296	Wilson 88%	Neosho 92%	Crawford 88%
n	Morton 70%	Stevens 78%	Seward 75%	Meade 81%	Clark 77%	Comanche 73%	Barber 72%	Harper 76%	The state of the s		Cowley 85%	Chaut 71	auqua 1%	Montgome 86%	ry Labette 90%	Cherokee 82%

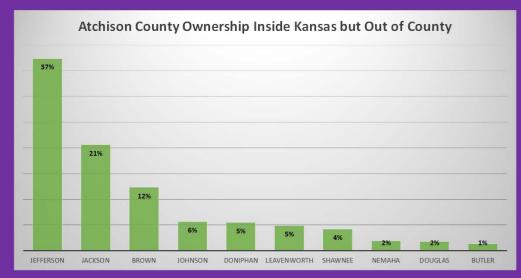




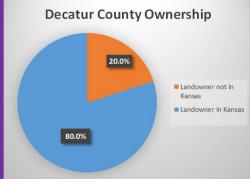
For the percentage of agricultural land in this county that is owned by landowners living inside the state of Kansas, this shows the percentage of those acres that are owned by landowners living within the county.

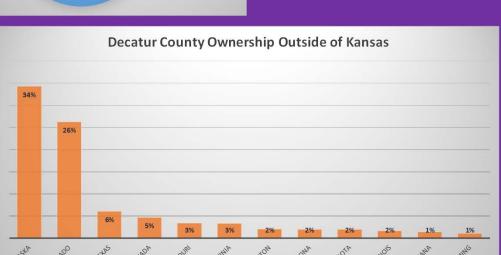


For the percentage of Kansas agricultural land in this <u>county</u> that is owned <u>outside the state</u>, this shows the percentage of those acres that are owned by landowners in each state.

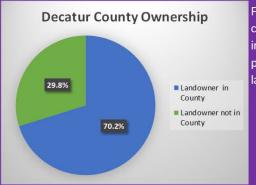


For the percentage of Kansas ag. land in this <u>county</u> that is owned <u>inside Kansas but outside this</u> <u>county</u>, this shows the percentage of those acres that are owned by landowners in each county.

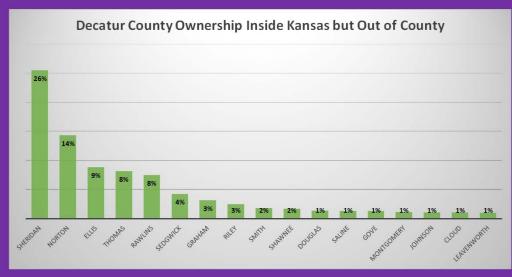




For the percentage of Kansas agricultural land in this <u>county</u> that is owned <u>outside the state</u>, this shows the percentage of those acres that are owned by landowners in each state.



For the percentage of agricultural land in this county that is owned by landowners living inside the state of Kansas, this shows the percentage of those acres that are owned by landowners living within the county.



For the percentage of Kansas ag. land in this <u>county</u> that is owned <u>inside Kansas but outside this</u> <u>county</u>, this shows the percentage of those acres that are owned by landowners in each county.

 Same data set from 2022 was used, was not a complete match to the 2015 data (95% of the parcels matched)

- Of the 44 million acres that could be matched, 26% had changed owner's zip code in 7 years
- What does a changed address represent?
 - Any land that was <u>sold</u> to someone with a different zip code
 - Any <u>inherited</u> land that changed where the tax statement went
 - Landowner <u>moved</u> and changed their mailing address
 - Started using a professional farm manager and changed where tax statement went

- 11,264,284 acres have "changed"
- Of those:
 - In 2015, 72% were owned by people living in Kansas (28% outside of Kansas)
 - In 2022, 69% were owned by people living in Kansas (31% outside of Kansas)

Small shift to more acres owned outside of Kansas

Number of Acres	Percentage of Total that have Changed	
6,320,379	56.1%	Were in KS, stayed in KS
1,698,706	15.1%	Were not in KS, stayed not in KS
1,447,728	12.9%	Were not in KS, moved to KS
1,797,472	16.0%	Were in KS, moved out of state

	Total Acres	Non-Irrigated Cropland	Irrigated Cropland	Grass Acres
Landowner in KS 2022	69.0%	34.2%	4.1%	30.6%
Landowner in KS 2015	72.1%	34.9%	4.2%	32.9%
Change	3.1%	0.7%	0.2%	2.3%

^{*}Texas and Colorado were the states that gained the most acres of Kansas ag. land between 2015 and 2022



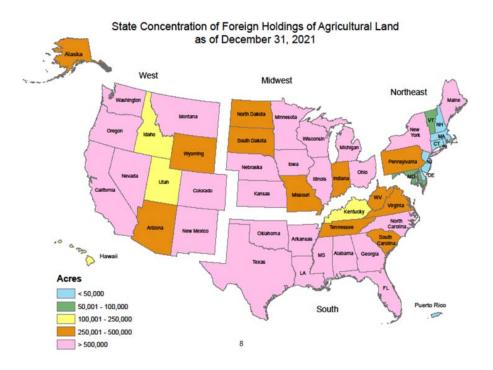
Who owns Kansas Farmland?

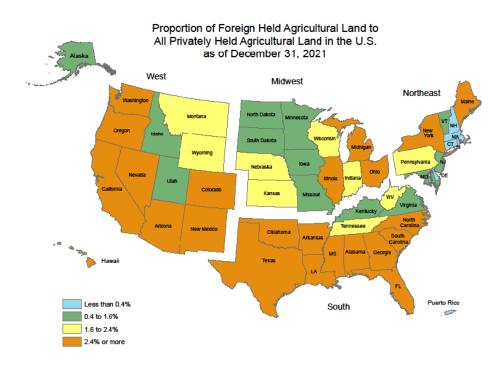
Part 2: Foreign Holdings

National Summary of Foreign-Holdings (2021)

- Agricultural Foreign Investment Disclosure Act of 1978 (AFIDA)
- Foreign investors held approximately 40 million acres of U.S. Ag. Land
 - This represents 3.1% of all privately owned land Ag. land in the U.S.
- Increase of 2.4 million acres from the 2020 report
 - Has been increasing nearly 2.2 million acres annually since 2015
 - From 2009 to 2015, yearly increase averaged 0.8 million acres

Foreign Land Holdings by State





Summary of Foreign Interest in Kansas Ag. Land

	Acres	Percentage
Total Privately held Agricultural Land in Kansas	49,189,000	
Total Reported Agricultural Land in Kansas with a Foreign Interest	1,187,690	2.4% of All Ag. Acres in Kansas
Total Reported Agricultural Land leased by Foreign-held Wind Energy Companies	1,115,677	93.9% of all acres w/Foreign interest
Total Reported Agricultural Land leased by Foreign-held Solar Energy Companies	4,297	0.4% of all acres w/Foreign interest
Total Remaining Foreign-Held Agricultural Land	67,717	5.7% of all acres w/Foreign interest

Wind Energy Leases in Kansas reported under AFIDA

Wind Company Listed Country	Number of Acres
ITALY	386,852
CANADA	330,844
FRANCE	170,730
PORTUGAL	118,130
DENMARK	66,115
SPAIN	20,565
GERMANY	13,999
IRELAND	8,442
Grand Total	1,115,677



Solar Energy Leases in Kansas reported under AFIDA

	Number of
Country	Acres
AUSTRALIA	113
CANADA	4,184
Grand Total	4,297

County	AUSTRALIA	CANADA
Barber		1,457
Sedgwick		1,371
Sumner		1,356
Wilson	113	
Grand Total	113	4,184

Other Holdings of Kansas Ag. Land under AFIDA

• 67,716 total acres, 167 reportings, 0.14% of all privately held land in Kansas

	Number of Acres in						
Country	Kansas						
GERMANY	14,456						
NETHERLANDS	11,820						
CANADA	7,406						
KUWAIT	4,962						
SAUDI ARABIA	4,339						
IRELAND	4,322						
MEXICO	4,233						
SWITZERLAND	3,299						
ITALY	1,881						
AUSTRALIA	1,758						
UNITED KINGDOM	1,562						
AUSTRIA	1,236						
FRANCE	1,164						

	Number of Acres in
Country	Kansas
PORTUGAL	972
NEW ZEALAND	483
BERMUDA	477
DENMARK	450
HONG KONG	411
JAPAN	301
SWEDEN	300
ARGENTINA	160
UNITED ARAB EMIRATES	150
BELGIUM	60
SPAIN	53
COLOMBIA	40
CHINA	1

Ownership by Foreign Adversarial Countries

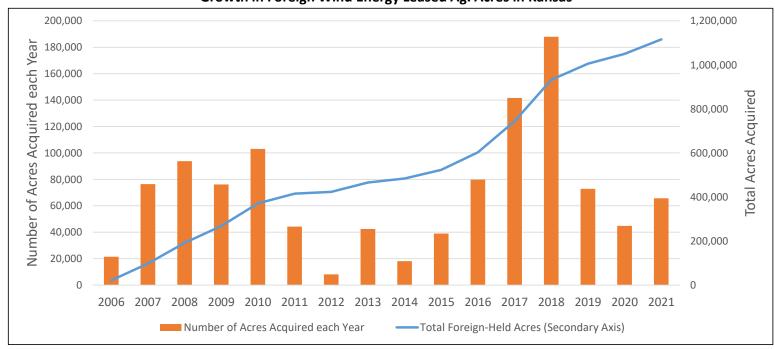
China:

0.5 acres in Russel County

160 acres in Geary County (Syngenta), currently listed under Switzerland

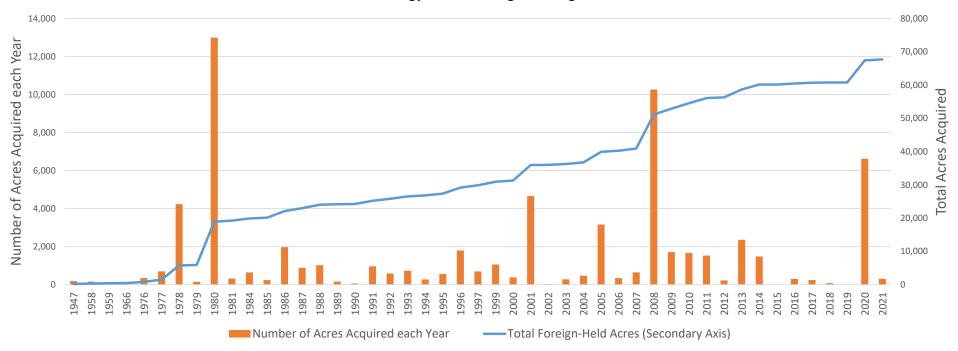
Growth in Foreign Ag. Land Holdings

Growth in Foreign Wind Energy Leased Ag. Acres in Kansas



Growth in Foreign Ag. Land Holdings

Growth in Non-Energy related Foreign-held Ag. Acres in Kansas



Detailed Foreign-holdings Data now publicly available

https://www.fsa.usda.gov/programs-and-services/economic-and-policy-analysis/afida/agricultural-foreign-investment-disclosure-act-afida/index

AFIDA Holdings as of 12/31/2021											
State	County	FIPS	Owner Name 1/	Owner Id	Parcel Id	Country	Country Code	US Code	Principal Place of Business	Number of Acres	Owner Type
Kansas	Barber	20007	ATLANTIC RICHFIELD COMPANY	25941	30665	UNITED KINGDOM	826	1	0	80	Corporation
Kansas	Barber	20007	Invenergy Jayhawk Wind Holdings, LLC	34236	89227	CANADA	124	0	840	150	Other
Kansas	Barber	20007	Invenergy Solar Project Development, LLC	33893	66377	CANADA	124	0	840	628.3	Other
Kansas	Barber	20007	Invenergy Solar Project Development, LLC	33893	66376	CANADA	124	0	840	40	Other
Kansas	Barber	20007	Invenergy Solar Project Development, LLC	33893	66378	CANADA	124	0	840	475	Other
Kansas	Barber	20007	Invenergy Solar Project Development, LLC	33893	66379	CANADA	124	0	840	314	Other
Kansas	Barber	20007	SHELL GULF OF MEXICO, INC.	26604	41366	NETHERLANDS	528	1	840	13	Corporation
Kansas	Barber	20007	SHELL GULF OF MEXICO, INC.	26604	41367	NETHERLANDS	528	1	840	13	Corporation
1/ Note: A	small numb	er of owne	r names are missing due to issues with histor								

Number of Foreign-Held Acres by County (2021)

Cheyeni 1,601		wlins 0	Decatur 320	Norton 477	Phillips 1,515	Smith 320	Jew 1,35	and the same of th	Republic ₍ 300	Washingtor 160	Marshall 0	Nemaha 64,710	Brow 18,32	n Donip 2 1,00	Han 05-5
Sherma 2,688		omas 7,697	Sheridan 10,312	Graham 483	Rooks 839	Osborr 0	State: Kansas County: Ellis Total Foreign Ag. Land Holdings (acres): 24,287					1	Atchison 1,927 Leavenworth		
Wallace 12,474			Gove 0	Trego 4,316	Ellis 24,287	Russe 1	Wind En Wind En Wind En	Total Acres under Foreign Wind Energy Leases: 23,812 Wind Energy Country 1: CANADA-23,812 acres Wind Energy Country 2: Wind Energy Country 3:							Johnson 411
Greeley 5,630	Wichita 4,296	Scott 0	Lane 0	Ness 0	Rush 2,342	Barto 157	Wind Energy Country 4: Total Acres under Foreign Solar Energy Leases: 0							ranklin 0	0
Hamilton		Edwards L. O. Other Fereign Holdings Ten Country 2:							3	nderson 17,041	0				
13,113	1,747	30,162	Gray	Ford	798	Pratt	Other Foreign Holdings Top Country 3: Other Foreign Holdings Top Country 4:							Allen 14,112	Bourbon 22,850
Stanton 321	Grant 29,631	Haske 23,692	200	91,361	Kiowa 2,855	0	King	gman 24	1,653		E	-11	Carlo Maria De Carlo	leosho 16,898	Crawford 7,298
Morton 0	Stevens 0	Sewar 8,450	1 10 465	CIGIK	Comanche 6,619	Barb 1,71		larper 49	Sumne 50,82		ley	Mont	gomer ,567	4	Cherokee 0

Questions?

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