As Amended by House Committee

Session of 2024

HOUSE BILL No. 2790

By Committee on Commerce, Labor and Economic Development

Requested by Scott Schneider on behalf of the National Association of Professional Employer Organizations

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1 AN ACT concerning labor and employment; relating to professional 2 employer organizations; transferring registration requirements, related 3 compliance oversight and enforcement authority for such organizations 4 from the commissioner of insurance to the secretary of labor state, 5 effective-March January 1, 2025; requiring the filing of initial and 6 renewal registration applications, reports, financial statements and other 7 assurance documents with the secretary; providing for fees to be 8 submitted to the secretary and granting the secretary responsibility over 9 the professional employer organization fee fund; ensuring that welfare benefit plans offered by professional employer organizations to 10 employees and covered employees are treated as a single employer 11 12 welfare benefit plan for purposes of state law; amending K.S.A. 44-13 1702, 44-1704, 44-1705, 44-1706, 44-1708, 44-1709 and 44-1710 and 14 repealing the existing sections.

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16 Be it enacted by the Legislature of the State of Kansas:

Section 1. On<u>March</u> January 1, 2025, K.S.A. 44-1702 is hereby
amended to read as follows: 44-1702. As used in K.S.A. 44-1701 through
44-1711, and amendments thereto:

20 (a) "Client" means any person who enters into a professional 21 employer agreement with a professional employer organization.

(b) "Co-employer" means either a professional employer organizationor a client.

24 "Co-employment relationship" means a relationship which is (c)25 intended to be an ongoing relationship rather than a temporary or project specific relationship, and wherein the rights, duties and obligations of an 26 employer which arise out of an employment relationship have been 27 28 allocated between the employer and a professional employer organization as co-employers pursuant to a professional employer agreement entered 29 into in accordance with the provisions of K.S.A. 44-1701 through 44-1711, 30 31 and amendments thereto. Under a co-employment relationship:

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(1) The professional employer organization is entitled to enforce only

those employer rights, and is subject to only those employer obligations, 1

2 that are specifically allocated to the professional employer organization by the professional employer agreement or by the provisions of K.S.A. 44-3 4 1701 through 44-1711, and amendments thereto;

5 (2) the client is entitled to enforce those employer rights, and is 6 obligated to provide and perform those employer obligations, that are 7 allocated to such client by the professional employer agreement or by the 8 provisions of K.S.A. 44-1701 through 44-1711, and amendments thereto; 9 and

10 (3) the client also is entitled to enforce any employer right, and is obligated to perform any obligation of an employer, that is not specifically 11 12 allocated to the professional employer organization by the professional employer agreement or by the provisions of K.S.A. 44-1701 through 44-13 14 1711, and amendments thereto.

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(d) "Commissioner" means the commissioner of insurance.

16 (e) (1) "Covered employee" means an individual having a co-17 employment relationship with a professional employer organization and a client, who has received written notice of the co-employment relationship 18 19 with the professional employer organization and the client, and such co-20 employment relationship was entered into pursuant to a professional 21 employer agreement entered into in accordance with the provisions of 22 K.S.A. 44-1701 through 44-1711, and amendments thereto.

23 (2) The term "covered employee" shall include individuals who are 24 officers, directors, shareholders, partners or managers of the client, or 25 members of a limited liability company that is a client, if:

26 (A) The professional employer organization and the client have 27 expressly agreed in the professional employer agreement that such 28 individuals are covered employees;

such individuals satisfy the provisions of paragraph (1); and (B)

30 (C) such individuals act as operational managers or perform day-to-31 day operational services for the client.

(f) "Department" means the department of insurance.

33 (g)(e) "Person" means any individual, partnership, corporation, limited liability company, association or any other form of legally 34 35 recognized entity.

36 $\frac{h}{f}$ "Professional employer agreement" means a written contract 37 entered into between a client and a professional employer organization that 38 provides: 39

(1) For the co-employment of covered employees;

(2) for the allocation of employer rights and obligations between the 40 41 client and the professional employer organization with respect to covered employees; and 42

43 (3) for the professional employer organization and the client to

assume the responsibilities required by the provisions of K.S.A. 44-1701 1 2 through 44-1711, and amendments thereto.

 $\frac{(i)}{g}$ (1) "Professional employer organization" means any person 3 engaged in the business of providing professional employer services. A 4 person engaged in the business of providing professional employer 5 services shall be considered a "professional employer organization" 6 7 regardless of such person's use of the term staff leasing company, 8 administrative employer, employee leasing company or any name other than professional employer organization in describing such person's 9 10 business.

(2) For purposes of K.S.A. 44-1701 through 44-1711, and 11 amendments thereto, the following shall not be considered a "professional 12 employer organization," or as providing "professional employment 13 services": 14

15 (A) Arrangements wherein a person, whose principal business 16 activity is not entering into professional employer agreements, and which 17 does not hold itself out as a professional employer organization, shares employees with a commonly owned company within the meaning of 18 19 section 414(b) and (c) of the internal revenue code;

20 (B) independent contractor arrangements by which a person assumes 21 responsibility for the product produced or service performed by such 22 person or such person's agents and retains and exercises primary direction 23 and control over the work performed by the individuals whose services are 24 supplied under such arrangements; and

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(C) providing temporary help services.

(i)(h) "Professional employer group" means two or more professional 26 employer organizations that are majority owned or commonly controlled 27 28 by the same entity, parent or controlling person.

 $(\mathbf{k})(i)$ "Professional employer services" means the service of entering 29 30 into co-employment relationships.

(+)(i) "Registrant" means a professional employer organization 31 32 registered under the provisions of K.S.A. 44-1701 through 44-1711, and 33 amendments thereto. 34

(k) "Secretary" means the secretary of state.

(m)(l) "Temporary help services" means services consisting of a 35 36 person: 37

(1) Recruiting and hiring such person's own employees;

38 (2) locating other organizations that need the services of such 39 employees;

40 (3) assigning such employees:

41 (A) To perform work at or services for such other organizations to support or supplement such other organizations' workforces; 42

43 (B) to provide assistance in special work situations, including 1 employee absences, skill shortages or seasonal workloads; or

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(C) to perform special assignments or projects; and
(4) customarily attempting to reassign such employees to other organizations when such employees finish an assignment.

5 (n)(m) "Working capital" means current assets less current liabilities, 6 as such terms are used by generally accepted accounting principles.

Sec. 2. On<u>March</u> January 1, 2025, K.S.A. 44-1704 is hereby
amended to read as follows: 44-1704. (a) A person engaged in the business
of providing professional employer services pursuant to co-employment
relationships in which all or a majority of the employees of a client are
covered employees shall be registered pursuant to this section.

(b) A person who is not registered pursuant to this section shall not
offer or provide professional employer services in this state, and shall not
use the names PEO, professional employer organization, staff leasing
company, employee leasing company, administrative employer or any
other name or title representing professional employer services.

17 (c) Each applicant for registration shall submit an application to the 18 commissioner secretary in such form and manner as prescribed by the 19 commissioner secretary. The application shall contain the following 20 information:

(1) The name or names under which the professional employerorganization conducts business;

(2) the address of the principal place of business of the professional
 employer organization, and the address of each office the professional
 employer organization maintains in this state;

26 (3) the professional employer organization's taxpayer or employer27 identification number;

(4) a list, by jurisdiction, of each name under which the professional
 employer organization has operated in the preceding five years, including
 any alternative names, names of predecessors and, if known, successor
 business entities;

(5) a statement of ownership that shall include the name and evidence
 of the business experience of any person that, individually, or acting in
 concert with one or more other persons, owns or controls, directly or
 indirectly, 15% or more of the equity interest of the professional employer
 organization;

(6) a statement of management that shall include the name and
evidence of the business experience of any individual who serves as
president, chief executive officer or otherwise has the authority to act as
senior executive officer of the professional employer organization; and

41 (7) a financial statement setting forth the financial condition of the
42 professional employer organization or professional employer group that
43 shall comply with the provisions of subsection (h).

(d) (1) Each professional employer organization operating within this
 state as of the effective date of this act shall complete its initial registration
 not later than 60 days after the effective date of this act. Such initial
 registration shall be valid until 60 days from the end of the professional
 employer organization's first fiscal year that is more than one year after the
 effective date of this act.

7 (2) Each professional employer organization not operating within this 8 state as of the effective date of this act shall complete its initial registration 9 prior to initiating operations within this state. If a professional employer organization not registered in this state becomes aware that an existing 10 client, not based in this state, has employees and operations in this state, 11 12 the professional employer organization shall either decline to provide professional employer services for those employees, or notify the 13 commissioner secretary within five business days of the professional 14 15 employer organization's knowledge of this fact and file a limited 16 registration application pursuant to subsection (g), or a full registration if 17 there are more than 50 covered employees employed by such client. The commissioner secretary may issue an interim operating permit for the 18 19 period of time the application is pending if the professional employer 20 organization is currently registered or licensed by another state and the 21 commissioner secretary determines it is in the best interests of the 22 potential covered employees.

(e) A registrant's application shall automatically expire 120 days after
 the end of the registrant's fiscal year. Within 120 days after the end of a
 registrant's fiscal year, such registrant shall renew its registration by
 notifying the commissioner secretary of any changes in the information
 provided in such registrant's most recent registration or renewal. A
 registrant's existing registration shall remain in effect for the period of time
 the renewal application is pending.

30 (f) Professional employer organizations in a professional employer 31 group may satisfy any reporting and financial requirements of this section 32 on a combined or consolidated basis, provided that each member of the 33 professional employer group guarantees the financial capacity obligations 34 required by K.S.A. 44-1706, and amendments thereto, of each other 35 member of the professional employer group. In the case of a professional 36 employer group that submits a combined or consolidated audited financial 37 statement, including entities that are not professional employer 38 organizations or that are not in the professional employer group, the 39 controlling entity of the professional employer group under the 40 consolidated or combined statement must guarantee the obligations of the 41 professional employer organizations in the professional employer group.

42 (g) (1) A professional employer organization is eligible for a limited 43 registration if such professional employer organization: 1 (A) Submits a written request for limited registration in such form 2 and manner as prescribed by the commissioner secretary;

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3 (B) is domiciled outside this state and is licensed or registered as a 4 professional employer organization in another state;

5 (C) does not maintain an office in this state or directly solicit clients 6 located or domiciled within this state; and

7 (D) does not have more than 50 covered employees employed or 8 domiciled in this state on any given day.

9 (2) A limited registration is valid for one year and may be renewed 10 thereafter.

(3) A professional employer organization requesting limited
 registration under this subsection shall provide the commissioner secretary
 with such information and documentation as required by the commissioner
 secretary to show that the professional employer organization qualifies for
 a limited registration.

16 (4) The provisions of K.S.A. 44-1706, and amendments thereto, shall 17 not apply to applicants for limited registration.

(h) At the time of initial registration, the applicant shall submit the 18 19 most recent audit of the applicant or such applicant's parent holding 20 company. The most recent audit shall not be older than 13 months. 21 Thereafter, a professional employer organization or professional employer 22 group shall file on an annual basis, within 120 days after the end of the 23 professional employer organization's or parent holding company's fiscal year, a succeeding audit and renewal registration application. An applicant 24 25 may apply to the <u>commissioner</u> secretary for an extension of time to submit such audit, but any such request shall be accompanied by a letter 26 from the auditor stating the reasons for the delay and the anticipated audit 27 28 completion date. For the initial application, if the closing date of the 29 audited financial statements required by this section is older than three 30 months from the date of the application, the application also shall include 31 updated, unaudited financial statements for the most recent guarter. The 32 financial statement shall be prepared in accordance with generally 33 accepted accounting principles and audited by an independent certified 34 public accountant licensed to practice in the jurisdiction in which such 35 accountant is located and shall be without qualification as to the going 36 concern status of the professional employer organization. A professional 37 employer group may submit combined or consolidated audited financial 38 statements to meet the requirements of this section. A professional 39 employer organization that has not had sufficient operating history to have 40 audited financial statements based upon at least 12 months of operating 41 history shall meet the financial capacity requirements of subsection (f) and present financial statements reviewed by a certified public accountant. 42

43 (i) The-department secretary shall maintain a list of professional

1 employer organizations registered under this section, and such list shall be 2 readily available to the public by electronic or other means.

3 (i) The commissioner secretary, to the extent feasible, shall permit the 4 acceptance of electronic filings, including *initial registration and renewal* 5 applications, documents, reports and other filings required by the 6 commissioner secretary under this section. The commissioner secretary 7 may provide for the acceptance of electronic filings and other assurance 8 documents registration information for initial registration and renewal 9 applications, reports and other assurance documents by an independent and qualified-entity assurance organization approved by the commissioner 10 secretary that provides satisfactory assurance of compliance acceptable to 11 12 the commissioner secretary consistent with, or in lieu of, the requirements of this section and K.S.A. 44-1706, and amendments thereto. The 13 commissioner secretary shall permit a professional employer organization 14 15 to authorize such-entity assurance organization approved by the 16 commissioner secretary to act on the professional employer organization's behalf, including electronic filings and provisions of registration 17 information for initial registration and renewal applications and payment 18 of registration fees in complying with the registration requirements of this 19 section subsections (c) through (h). Use of such an approved entity-20 21 assurance organization shall be optional and not mandatory for a 22 registrant. Nothing in this subsection shall limit or change the 23 commissioner's secretary's authority to register or terminate registration of 24 a professional employer organization or to investigate or enforce any 25 provision of K.S.A. 44-1701 through 44-1711, and amendments thereto.

26 Sec. 3. On-March January 1, 2025, K.S.A. 44-1705 is hereby 27 amended to read as follows: 44-1705. (a) Upon filing an initial application 28 for registration, a professional employer organization shall pay a fee in an 29 amount not to exceed \$1,000.

30 (b) Upon filing a renewal application for registration, a professional 31 employer organization shall pay a fee in an amount not to exceed \$500.

32 (c) Upon filing an initial or a renewal application for limited 33 registration, a professional employer organization shall pay a fee in an 34 amount not to exceed \$500.

35 (d) Upon filing an initial or a renewal application for registration, a 36 professional employer group shall pay a fee in an amount determined by 37 the commissioner secretary and adopted by rules and regulations.

38 (e) The-commissioner secretary shall adopt rules and regulations 39 establishing the fees to be charged pursuant to this section in such amounts 40 as deemed reasonably necessary by the commissioner secretary for the 41 administration of the provisions of K.S.A. 44-1701 through 44-1711, and 42 amendments thereto, subject to the limitations on fee amounts set forth in 43 subsections (a), (b) and (c).

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1 (f) There is hereby created the professional employer organization fee 2 fund. The commissioner secretary shall remit all moneys received from 3 fees or penalties to the state treasurer in accordance with the provisions of 4 K.S.A. 75-4215, and amendments thereto. Upon receipt of each such 5 remittance, the state treasurer shall deposit the entire amount in the state 6 treasury to the credit of the professional employer organization fee fund. 7 All expenditures from the professional employer organization fee fund 8 shall be for the purposes of the administration of the provisions of K.S.A. 9 44-1701 through 44-1711, and amendments thereto, and shall be made in 10 accordance with appropriation acts upon warrants of the director of accounts and reports issued pursuant to vouchers approved by the 11 12 commissioner secretary, or the commissioner's secretary's designee.

Sec. 4. On<u>March</u> January 1, 2025, K.S.A. 44-1706 is hereby amended to read as follows: 44-1706. Except as provided by-subsections (g) and (j) of K.S.A. 44-1704(g) and (j), and amendments thereto, each professional employer organization, or collectively each professional employer group shall either:

(a) Maintain positive working capital upon registration as reflected in
 the financial statements submitted to the commissioner secretary with the
 initial registration application and each renewal application; or

21 (b) for a professional employer organization or professional employer 22 group that does not have sufficient positive working capital as required in 23 subsection (a), submit a bond, irrevocable letter of credit or securities with 24 a minimum market value in an amount equal to the sum of the amount that 25 would be necessary for such professional employer organization or professional employer group to comply with subsection (a) plus \$100,000 26 27 to the commissioner secretary at such time as the professional employer 28 organization or professional employer group does not have sufficient 29 working capital. Such bond shall be held by a depository designated by the commissioner secretary securing payment by the professional employer 30 31 organization of all taxes, wages, benefits or other entitlement due to or 32 with respect to covered employees, if the professional employer 33 organization does not make such payments when due.

34 Sec. 5. K.S.A. 44-1708 is hereby amended to read as follows: 44-35 1708. A client and a professional employer organization shall each be 36 deemed an employer under the laws of this state for purposes of 37 sponsoring retirement and employee welfare benefit plans for its covered 38 employees. A fully-insured welfare benefit plan offered by a professional 39 employer organization to its employees and covered employees shall be 40 treated under the laws of this state as a single employer welfare benefit 41 plan.

42 Sec. 6. On<u>March</u> January 1, 2025, K.S.A. 44-1709 is hereby 43 amended to read as follows: 44-1709. (a) It shall be a violation of the

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provisions of K.S.A. 44-1701 through 44-1711, and amendments thereto:

(1) For a person to knowingly offer or provide professional employer
 services or use the names PEO, professional employer organization, staff
 leasing, employee leasing, administrative employer or other title
 representing professional employer services without registering in
 accordance with K.S.A. 44-1704, and amendments thereto;

7 (2) for a person to knowingly provide false or fraudulent information 8 to the commissioner secretary in conjunction with any registration 9 application, renewal or in any report required under the provisions of 10 K.S.A. 44-1704 or 44-1706, and amendments thereto;

(3) for a person to knowingly make a material misrepresentation to
 the commissioner secretary, or other governmental agency to which such
 person is required to submit a report or information;

14 (4) for a professional employer organization or a controlling person15 of a professional employer organization to be convicted of a crime:

16 (A) That relates to the operation of a professional employer 17 organization;

(B) that relates to the ability of the professional employer
 organization or a controlling person of a professional employer
 organization to operate a professional employer organization; or

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(C) pursuant to 18 U.S.C. § 1033; or

(5) for a person to willfully violate any provision of K.S.A. 44-1701
through 44-1711, and amendments thereto, or any rule or regulation
adopted by the commissioner secretary pursuant thereto.

(b) Upon a finding, and after notice and an opportunity for a hearing, that a professional employer organization, or a controlling person of a professional employer organization, or a person offering professional employer services has committed a violation under this section, the commissioner secretary may:

30 31 (1) Deny the application for registration;(2) revoke, restrict or refuse to renew a registration;

(3) impose a civil fine in an amount not to exceed \$10,000 for each
material violation of the provisions of K.S.A. 44-1701 through 44-1711,
and amendments thereto;

(4) place the registrant on probation for such period of time and
 subject to such conditions as the commissioner secretary shall specify; or

(5) issue an order to cease and desist those professional employerorganization activities and services specified in such order.

39 (c) The provisions of this section shall be subject to the Kansas40 judicial review act.

41 Sec. 7. On<u>March</u> January 1, 2025, K.S.A. 44-1710 is hereby 42 amended to read as follows: 44-1710. The<u>commissioner</u> secretary is 43 hereby authorized to and shall adopt such rules and regulations as the HB 2790—Am. by SC 10

- 1 commissioner secretary deems necessary to implement and enforce the
- 2 provisions of K.S.A. 44-1701 through 44-1711, and amendments thereto.
- 3 Sec. 8. K.S.A. <u>44-1702</u>, <u>44-1704</u>, <u>44-1705</u>, <u>44-1706</u>, <u>44-1708</u>, <u>44-</u> 4 <u>1709 and 44-1710 are is hereby repealed</u>.
- 5 Sec. 9. On-March January 1, 2025, K.S.A. 44-1702, 44-1704, 44-
- 6 1705, 44-1706, 44-1709 and 44-1710 are hereby repealed.
- 7 Sec. 9. 10. This act shall take effect and be in force from and after its 8 publication in the statute book.