



LANDOLL CORPORATION

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3-13-2018

To Whom it may concern:

This letter is to explain on behalf of Landoll Corporation the impact SB 426 concerning warranty regulation will have on our Company and other Manufactures doing business in Kansas.

1. From previous years our Warranty Percentage Verses Sales would increase substantially with the New laws suggested.
2. The mandate of having to absorb Freight charges is also an added expense that can in most cases be higher than the 15% markup on the parts supplied for the warranty repair.
3. Landoll does not require its dealers to stock parts therefore it keeps the overhead cost for our dealer network down extensively.

There are no laws governing the Oem Suppliers and how much the Manufacture can get reimbursed for their purchased parts used in the manufacturing of the finished commodity.

The Agricultural industry is struggling as it is and imposing this added expense would not be in the best interest of our consumers, dealers, Manufacturers or the promotion of bringing products to Kansas Farmers.

Ted Martin
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CERTIFIED
ISO 9001



Remember: Quality is always a bargain!

WARRANTY DEPARTMENT

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