

SENATE BILL No. 399

By Senators Pilcher-Cook and Suellentrop

2-7

1 AN ACT concerning insurance; relating to health insurers and self-
2 insurers; healthcare providers; medical care facilities; commissioner of
3 insurance; enacting the patient right to shop act; rules and regulations.
4

5 *Be it enacted by the Legislature of the State of Kansas:*

6 Section 1. As used in the patient right to shop act:

7 (a) "Allowed amount" means the contractually agreed-upon amount
8 paid by an insurance carrier to a health care entity participating in the
9 insurance carrier's network.

10 (b) "Average" means mean, median or mode.

11 (c) "Commissioner" means the commissioner of insurance.

12 (d) "Comparable health care service" means any covered non-
13 emergency health care service or bundle of services. The commissioner
14 may limit what is considered a comparable health care service if an
15 insurance carrier can demonstrate allowed amount variation among
16 network providers is less than \$50.

17 (e) "Department" means the department of insurance.

18 (f) "Health care entity" means a "health care provider," as that term is
19 defined in K.S.A. 40-3401, and amendments thereto, or a "medical care
20 facility," as that term is defined in K.S.A. 40-3401, and amendments
21 thereto.

22 (g) "Insurance carrier" or "carrier" means a "health insurer," as that
23 term is defined in K.S.A. 40-4602, and amendments thereto, or a "self-
24 insurer," as that term is defined in K.S.A. 40-3401, and amendments
25 thereto.

26 (h) "Program" means the comparable health care service incentive
27 program established by a carrier pursuant to the patient right to shop act.

28 Sec. 2. (a) On and after January 1, 2019, an insurance carrier offering
29 a health plan in this state shall develop and implement a program that
30 provides incentives for insureds participating in a health plan who elect to
31 receive a comparable health care service that is covered by the plan from a
32 health care entity that charges less than the average allowed amount paid
33 by that carrier to an in-network health care entity for that comparable
34 health care service.

35 (1) Incentives may be calculated as a percentage of the difference in
36 allowed amounts to the average, as a flat dollar amount, or by some other

1 reasonable methodology approved by the commissioner. The carrier shall
2 provide the incentive as a cash payment to the insured or credit toward the
3 insured's annual in-network deductible and out-of-pocket limit. Carriers
4 may let insureds decide which method they prefer to receive the incentive.

5 (2) The incentive program must provide insureds with at least 50% of
6 the insurance carrier's saved costs for each service or category of
7 comparable health care service resulting from comparison shopping by
8 insureds. A carrier is not required to provide a payment or credit to an
9 insured when the carrier's saved cost is \$25 or less.

10 (3) An insurance carrier will base the average amount on the average
11 allowed amount paid to an in-network health care entity for the procedure
12 or service under the insured's health plan within a reasonable timeframe
13 not to exceed one year. A carrier may determine an alternate methodology
14 for calculating the average allowed amount, if approved by the
15 commissioner. A carrier shall, at minimum, inform insureds of their ability
16 and the process to request the average allowed amount for a procedure or
17 service, both on its website and in benefit plan material.

18 (4) Eligibility for an incentive payment may require an insured to
19 demonstrate, through reasonable documentation such as a quote from the
20 health care entity, that the insured comparison-shopped prior to receiving
21 care from the health care entity that charges less for the comparable health
22 care service than the average allowed amount paid by that insurance
23 carrier. Carriers shall provide additional mechanisms for the insured to
24 satisfy this requirement by using the carrier's cost transparency website or
25 toll-free number established under the patient right to shop act.

26 (b) An insurance carrier shall make the incentive program available
27 as a component of all health plans offered by the carrier in this state.
28 Annually, at enrollment or renewal, a carrier shall provide notice of the
29 availability of the program, a description of the incentives available to an
30 insured, and how to earn such incentives.

31 (c) A comparable health care service incentive payment made by a
32 carrier in accordance with this section shall not be considered an
33 administrative expense of the carrier for rate development or rate filing
34 purposes.

35 (d) Prior to offering the program to any insured, a carrier shall file a
36 description of the program established by the carrier pursuant to this
37 section with the commissioner in the manner determined by the insurance
38 department. The commissioner shall review the filing made by the carrier
39 to determine if the insurance carrier's program complies with the
40 requirements of this section. Filings and any supporting documentation
41 made pursuant to this subsection are confidential until the filing has been
42 approved or denied by the commissioner.

43 (e) An insurance carrier shall file with the commissioner an annual

1 report for the most recent calendar year stating the total number of
2 comparable health care service incentive payments made pursuant to this
3 section, the use of comparable health care services by category of service
4 for which comparable health care service incentives are made, the total
5 payments made to insureds, the average amount of incentive payments
6 made by service for such transactions, the total savings achieved as
7 compared to the average allowed amount by service for such transactions
8 and the total number and percentage of an insurance carrier's insureds that
9 participated in such transactions. Beginning no later than 18 months after
10 implementation of comparable health care service incentive programs
11 under this section, and annually by April 1 of each year thereafter, the
12 commissioner shall submit an aggregate report for all carriers filing the
13 information required by this subsection to the house standing committee
14 on health and human services and the senate standing committee on public
15 health and welfare. The commissioner may set reasonable limits on the
16 annual reporting requirements on carriers to focus on the more popular
17 comparable health care services.

18 (f) The commissioner shall adopt all rules and regulations necessary
19 to effectuate the provisions of this section. Such rules and regulations shall
20 be adopted by December 31, 2018.

21 Sec. 3. (a) A carrier shall establish an interactive mechanism on its
22 publicly accessible website that enables an insured to request and obtain
23 information from the carrier on the payments made by the carrier to in-
24 network health care entities for comparable health care services, as well as
25 quality data for those health care entities, to the extent available. The
26 interactive mechanism shall allow an insured seeking information about
27 the cost of a specific health care service to compare allowed amounts
28 among in-network health care entities, estimate out-of-pocket costs
29 applicable to such insured's health plan and the average paid to an in-
30 network health care entity for the procedure or service under the insured's
31 health plan within a reasonable timeframe, not to exceed one year. The
32 out-of-pocket estimate must provide a good faith estimate of the amount
33 the insured will be responsible to pay out-of-pocket for a proposed non-
34 emergency procedure or service that is a medically necessary covered
35 benefit from a carrier's in-network health care entity, including any
36 copayment, deductible, coinsurance or other out-of-pocket amount for any
37 covered benefit, based on the information available to the carrier at the
38 time the request is made. A carrier may contract with a third-party vendor
39 to satisfy the requirements of this subsection.

40 (b) Nothing in this section shall prohibit a carrier from imposing cost-
41 sharing requirements disclosed in the insured's certificate of coverage for
42 unforeseen health care services that arise out of the non-emergency
43 procedure or service or for a procedure or service provided to an insured

1 that was not included in the original estimate.

2 (c) A carrier shall notify an insured that these are estimated costs, and
3 that the actual amount the insured will be responsible to pay may vary due
4 to unforeseen services that arise out of the proposed non-emergency
5 procedure or service.

6 (d) The provisions of this section shall be effective upon approval by
7 the commissioner of the first health insurance rate filing after enactment.

8 Sec. 4. (a) If an insured elects to receive a covered health care service
9 from an out-of-network health care entity at a price that is the same or less
10 than the average that such insured's insurance carrier pays for that service
11 to in-network health care entities, then within a reasonable timeframe, not
12 to exceed one year, the carrier shall allow the insured to obtain the service
13 from the out-of-network health care entity at the out-of-network health
14 care entity's price. Upon request by the insured, the carrier shall apply the
15 payments made by the insured for that health care service toward the
16 insured's deductible and out-of-pocket maximum as specified in the
17 insured's health plan as if the health care services had been provided by an
18 in-network health care entity. The carrier shall provide a downloadable or
19 interactive online form to the insured submitting proof of payment to an
20 out-of-network health care entity for purposes of administering this
21 section.

22 (b) A carrier may base the average paid to an in-network health care
23 entity on what that carrier pays to health care entities in the network
24 applicable to the insured's specific health plan, or across all of its plans
25 offered in this state. A carrier shall, at a minimum, inform insureds of their
26 ability and the process to request the average allowed amount paid for a
27 procedure or service, both on their website but also in benefit plan
28 material.

29 (c) The commissioner shall adopt all rules and regulations necessary
30 to effectuate the provisions of this section. Such rules and regulations shall
31 be adopted by December 31, 2018.

32 Sec. 5. (a) If a patient or prospective patient is covered by insurance,
33 then a health care entity that participates in a carrier's network shall, upon
34 request of a patient or prospective patient, provide within two working
35 days, based on the information available to the health care entity at the
36 time of the request, sufficient information regarding the proposed non-
37 emergency admission, procedure or service for the patient or prospective
38 patient to receive a cost estimate from their insurance carrier to identify
39 out-of-pocket costs, which could be provided through an applicable toll-
40 free telephone number or website. A health care entity may assist a patient
41 or prospective patient in using a carrier's toll-free number and website.

42 (b) If a health care entity is unable to quote a specific amount under
43 subsection (a) or (c) in advance due to the health care entity's inability to

1 predict the specific treatment or diagnostic code, the health care entity
2 shall disclose what is known for the estimated amount for a proposed non-
3 emergency admission, procedure or service, including the amount for any
4 facility fees required. A health care entity must disclose the incomplete
5 nature of the estimate and inform the patient or prospective patient of such
6 patient's or prospective patient's ability to obtain an updated estimate once
7 additional information is determined.

8 (c) Prior to a non-emergency admission, procedure or service and
9 upon request by a patient or prospective patient, a health care entity
10 outside the patient's or prospective patient's insurer network shall, within
11 two working days, disclose the price that will be charged for the non-
12 emergency admission, procedure or service, including the amount for any
13 facility fees required.

14 (d) Health care entities shall post in a visible area notification of the
15 patient's ability, for those with individual or small group health insurance,
16 to obtain a description of the service or the applicable standard medical
17 codes or current procedural terminology codes used by the American
18 medical association sufficient to allow an insurance carrier to assist the
19 patient in comparing out-of-pocket and contracted amounts paid for their
20 care to different health care entities for similar services. This notification
21 shall inform patients of their right to obtain services from a different health
22 care entity regardless of any referral or recommendation made by a
23 specific health care entity, and that seeing a different health care entity,
24 either the health care entity to which the referral was made, or a different
25 health care entity, may result in an incentive to the patient if the patient
26 follows the steps set by the patient's insurance carrier. The notification
27 should give an outline of the parameters of potential incentives approved
28 in the patient right to shop act. The notification should also notify the
29 patient that such patient's insurance carrier is required to provide insureds
30 with an estimate of the out-of-pocket costs and contracted amounts paid
31 for such patient's care to different health care entities for similar services
32 via a toll-free telephone number and health care price transparency tool. A
33 health care entity may provide additional information in any form to
34 patients that informs them of carrier-specific price transparency tools or
35 toll-free phone numbers.

36 (e) The commissioner shall adopt all rules and regulations necessary
37 to effectuate the provisions of this section. Such rules and regulations shall
38 be adopted by December 31, 2018.

39 Sec. 6. The Kansas state employee health care commission shall
40 conduct an analysis no later than one year from the date of enactment of
41 the patient right to shop act of the cost effectiveness of implementing an
42 incentive-based program for the state employee health plan. Any program
43 found to be cost effective shall be implemented as part of the next open

1 enrollment.

2 Sec. 7. The provisions of sections 1 through 7, and amendments
3 thereto shall be known and may be cited as the patient right to shop act.

4 Sec. 8. This act shall take effect and be in force from and after its
5 publication in the statute book.