

Kansas 41 Highest Demand 2021 Jobs Aligned to Entry Level Industry Meaningful Certifications: (Kansas Department of Labor, 2021)

Rank #	Job	Mean Annual Salary:	Entry Level Industry Certifications:
1	Registered Nurse	\$62,552	Certified Nurse Aide (\$60 plus book) (must take KDHE approved course), Emergency Medical Technician
2	Heavy and Tractor-Trailer Truck Driver	\$46,382	Commercial Driver's License (\$90 health exam, \$30 human trafficking cert, \$80 test (must be 18 at time of test), driving \$300 w/state assistance (\$500 total plus course)
3	Secretaries and Administrative Assistants	\$34,712	Microsoft Word, Excel, PowerPoint, (Microsoft certs \$70 each) Intuit Quickbooks \$95 (\$305 total)
4	Customer Service Representatives	\$34,667	Microsoft Word, Excel (\$70 each) = \$140 total
5	Freight, Stock, & Material Movers	\$33,388	2-day Forklift Operator Certification (\$150)
6	Food Service Prep and Service Workers	\$30,389	ServSafe Food Handlers (\$15 + booklet), ServSafe Food Manager (\$135)
7	Nursing Assistants	\$28,468	Certified Nurse Aide \$60 plus book
14	Bookkeeping, Accounting, & Auditing Clerks	\$37,138	Intuit Quickbooks \$95
17	General and Operations Managers	\$82,677	Microsoft Word, Excel, PowerPoint (Microsoft certs \$70 each), Intuit Quickbooks \$95 (\$305 total)
18	Maintenance & Repair Workers	\$37,400	Automotive Service Excellence \$234, NCCER construction certs, NC3 Energy certs
19	Construction Laborers	\$35,168	NCCER construction certs
24	Project Management Specialists and Business Operations Specialists	\$72,639	PMI Project Management certs
25	Accountants and Auditors	\$63,547	Intuit Quickbooks \$95
26	Elementary School Teachers	\$51,856	Master Teacher Para Pro (take Para Assessment 1 & 2 for \$89 total)
27	First Line Supervisors of Retail Sales Workers	\$39,466	Microsoft Word, Excel, PowerPoint (Microsoft certs \$70 each), Intuit Quickbooks \$95 (\$305 total)
28	Miscellaneous Assemblers & Fabricators	\$34,706	NIMS Machining, MSSC Certified Production Technician
32	Software Developers & Software Quality Assurance Analysts & Testers	\$91,741	Unity Certifications, MTA (now Information Technology Specialist Certs – like Python, etc)
33	Secondary School Teachers	\$53,135	Master Teacher Para Pro Certs (take Para Assessment 1 & 2 for \$89 total)
39	Sales Representatives of Services	\$57,908	Microsoft Word, Excel, PowerPoint (Microsoft Certs \$70 each), Intuit Quickbooks \$95 (\$305 total)
40	Computer User Support Specialists	\$46,437	Cisco Certified Entry Network Technician (networking),
41	Welders, Cutters, Solderers, & Brazers	\$41,370	American Welding Society certs

NOTE: The Other High Demand Ranked Jobs But Paid Below \$28,000 Mean Annual Wage Included childcare workers, food prep workers, general laborer, waitresses, maids, and cashiers.