

March 1, 2022

House Fed / State Affairs
HB2706 - Proponent

First and foremost, my sincerest gratitude to the committee for allowing this hearing. I am Troy Flager, the owner and operator of SugarLeaf Distributing LCC in Hutchinson, Kansas, the local distributor for many hemp products in the area and quickly growing. My business is conveniently located where I am able to service smaller towns but also see the larger metropolitan areas, allowing me to service nearly all of Kansas. I have two employees, a warehouse which will soon employ multiple people, and will soon be opening a retail location which will employ several more local people. I am submitting this letter in support of HB2706.

Delta 8 and other hemp isomers have very quickly become an important part of Kansas. For me, they are my livelihood. After eleven years in the liquor business, I parted ways with my employer over a personal opinion. This left me grasping at straws, but after some conversations with my former accounts, near and far, I quickly noticed an unmet need for those retailers including Reno County, Butler, Harper, Sedgwick, Harvey, McPherson, Saline, Rice, Barton, Ford, Ellis, Pratt, and Kingman counties. With that need in mind, I started my own distribution business for hemp products, distributing to all of the aforementioned counties. My history with retailers gave me solid relationships to start, and my knowledge of distributing led me to be able to quickly build a thriving business to support my family but also fill a retailer need. This business currently fully supports my family of four, my employees, as well as giving me the funds to support local charities. I have also been able to build new relationships with prominent community members based on shared belief in the products, and it is far reaching!

One cannot overlook the client benefits to hemp products. Not only does this business support my family, but on the other side it supports the businesses who sell it, and benefits the public who uses it. The customer testimonies I am privileged to hear speak highly of the benefits that customers have been able to reap from our products. Many speak highly of the medicinal benefits without the anxiety and other mental effects that one gets with other types of medication. They speak of the quality of the products, and the honor in knowing that they are taking something that is natural and often local. The benefits of the product grow each day!

In closing, please let me thank you again for allowing this hearing, and for the opportunity to submit written testimony in support of this bill. Should you wish to discuss this further you may contact me by phone at 316-992-0051, or email at sugarleaf.dist@gmail.com. Finally, my hope is that you can support HB2706 and pass this bill out of committee favorably.

Thank you for your time.
Sincerely,

Troy Flager
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