

## today's agenda



**Introductions** 



History of 340B policy and guidance



**Decade review** 



Q/A

## today's presenter

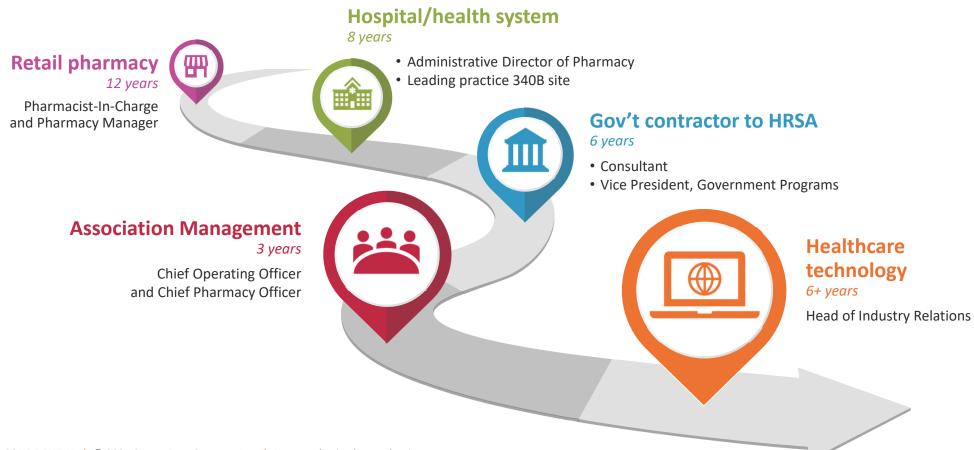


Lisa Scholz PharmD, MBA, FACHE Head of Industry Relations



## my 340B journey





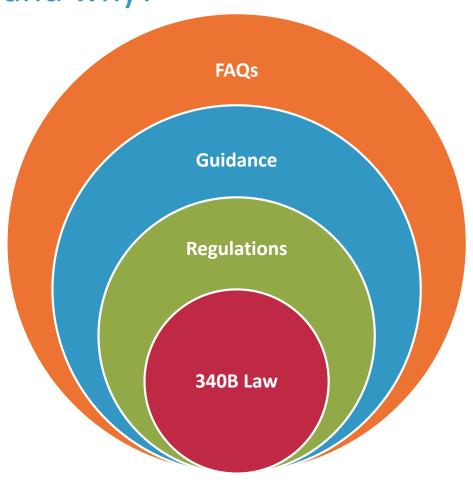
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## what is happening in 340B and why?



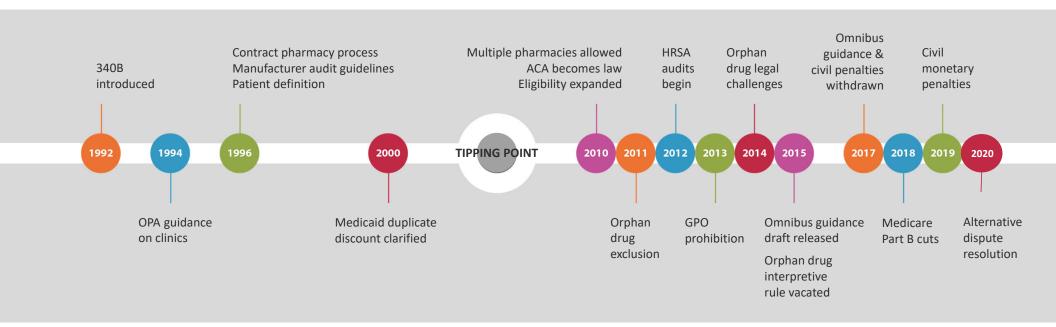
A market shift by manufacturers
AND pharmacy benefit managers

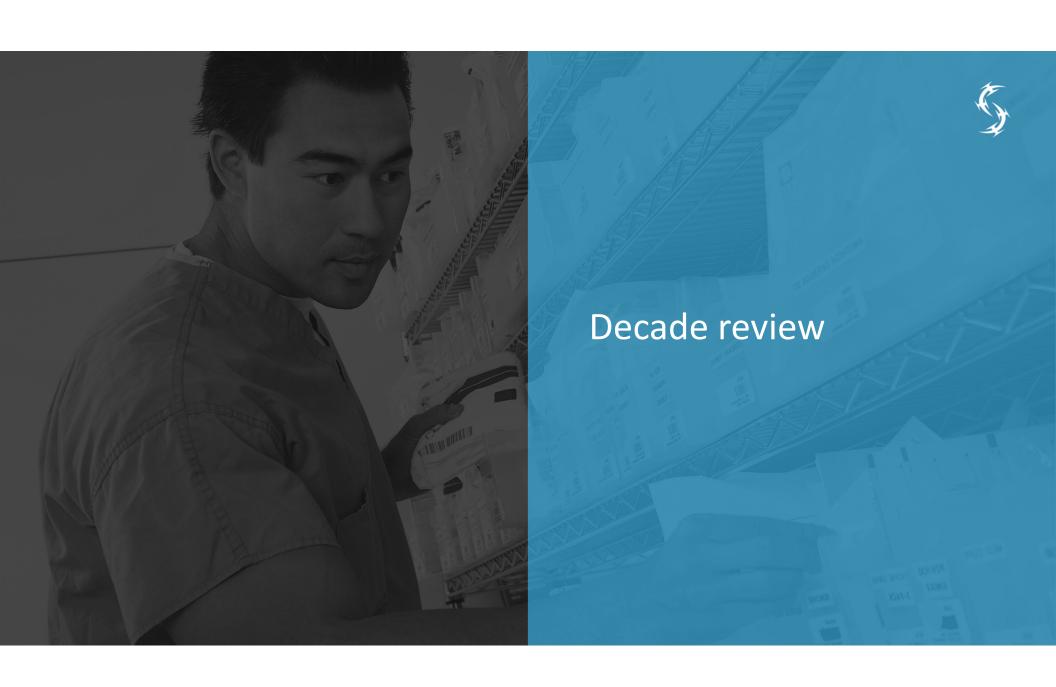


## 340B history



Over the years, a number of challenges have emerged regarding new program requirements, prohibitions, and integrity provisions





## 340B trends over the decades:





#### Guidance, oversight and the beginning of "self-policing"

- > Guidance
  - Hospital outpatient facilities
  - Patient definition
  - Manufacturer audit guidelines
  - ADAP
  - Duplicate discounts
  - One-to-one contract pharmacy

- > Oversight
  - OIG Audit: AIDS Drug Assistance Program and use of 340B encouraged to optimize usage
- > Miscellaneous
  - No Wholesaler Acquisition Cost (WAC) accounts exist
    - Purchase at 340B or GPO

## 340B trends over the decades: (2) (1) (1) (3)





#### Education, guidance and oversight

#### > Guidance

- WAC requirement (340B, GPO, and WAC)
- Duplicate discounts

#### > Education

- HRSA call center managed by American Pharmacist Association-Pharmacy **Services Support Center**
- 340B University started by Apexus

#### > Oversight

- OPAIS database changes to expand on child site listings
- OIG audit: Mashantucket Pequot Tribal Utilization of 340B
- OIG testimony to House E&C Committee (Subcommittee on Oversight and Investigations)

### 340B trends over the decades:





#### Education, guidance, judicial intervention, oversight, and regulations

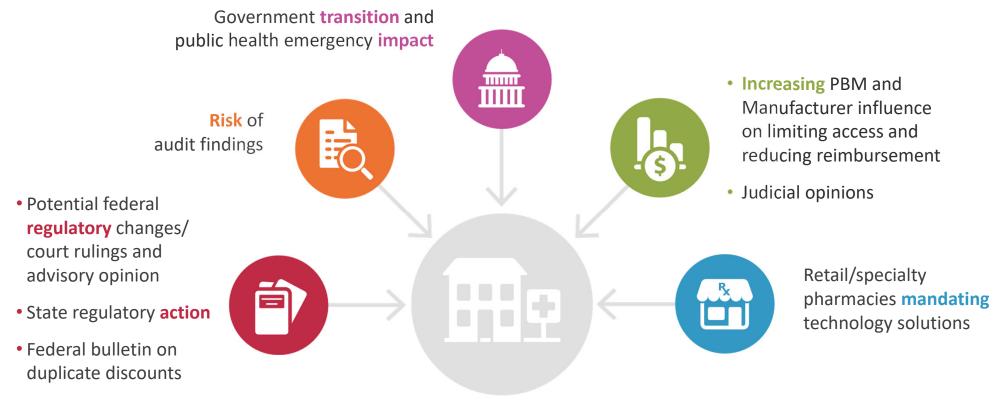
- > Judicial
  - Orphan Drug
  - Medicare Part B
- > Oversight
  - HRSA audits begin (2012)
  - GAO Studies (9)
  - Congressional committee reports (3)
  - "Policy releases" 2011-2014
  - "Program updates" 2014-2019
  - HRSA call center managed by Prime Vendor Program
  - State law: PBM anti-discriminatory language

- > Regulations
  - Orphan Drug (2014)
  - Civil monetary penalties (final in 2019)
  - Alternative dispute resolution (final in 2020)
- > Guidance
  - Multiple contract pharmacy
  - · Proposed Omnibus guidance not successfully launched
- > Education
  - Apexus individualized certificate program
  - HRSA 340B Peer to Peer Program
  - 340B software certificate programs

## 340B trends over the decades: [20205]







# questions?



## thank you



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